



Does your current DI carrier have what it takes to help you succeed?

When it comes to a **complete** disability insurance offering, Principal Life Insurance Company stands above the rest. Take a moment to compare your current disability insurance carrier to Principal Life.

	Principal Life	Your Current Carrier
Product Solutions		
• Individual Disability Income	X	
• Overhead Expense	X	
• Disability Buy-Out	X	
• Key Person ^{1,2}	X	
• Business Loan Protection ^{1,2}	X	
• Group Disability Insurance (Short-Term and Long-Term)	X	
Sales Programs		
• Retirement Savings Protection ²	X	
• Combination Disability	X	
• Multi-Life – including Guaranteed Standard Issue	X	
• Simplified Underwriting	X	
• Association Program ²	X	
Sales Support		
• Regional Sales Support	X	
• Dedicated Sales Support Desk	X	
• Direct Access to Underwriting	X	
• Multi-Life Design Center	X	
• Telephone Underwriting	X	
Compensation		
• Competitive First Year Commissions	X	
• Up to 22% on Renewals and Inforce Business Bonus ³	X	
• Up to 20% First Year Commission Bonus	X	

1 – Not yet approved in all states. For state approval information, go to: principal.com/distateapprovals. Not available in CA.

2 – Not available in CA.

3 – Offering differs in CA

For producer information only. Not for use in sales situations.

Principal Life Insurance Company, Des Moines, Iowa 50392-0002, www.principal.com

DI2476 | #7729092011

