

# *Power79 Plan<sub>sm</sub>*

"If we could show you a way to move \$ from your business to yourself in a very tax efficient manner, and your CPA thought it was a good idea, is there any reason you wouldn't want to know about it?"

## The Net Differential

# *Power79 Plan*

What would you think if:

Perfect Investment:

Assume we invest **\$100,000** and achieve a **50% rate of return** with the following attributes:

- No Taxes
- No Fund Management Expenses
- No Commissions or Transactions Costs...

# *Power79 Plan*

Your \$100,000 investment has grown to **\$150,000!**

## *Power79 Plan*

The \$100,000 investment is a net figure.

If we consider and account for our taxes, assuming a 40% tax obligation, then the gross income needed to have had a net \$100,000 is \$167,000!

## *Power79 Plan*

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If we consider and account for our taxes, assuming a 40% tax obligation, then the gross income needed to have had a net \$100,000 is \$167,000!

Simply multiply \$167,000 by .6 (60%)

And now you have your net: \$100,000

# *Power79 Plan*

So what sounded so wonderful now reveals itself to be a net loss of \$16,667!

<b>Gross Income to invest \$100,000:</b>	<b>\$166,667</b>
<b>The fund value at the end of one year is:</b>	<b>- <u>\$150,000</u></b>
<b>Net loss to taxation:</b>	<b>{<u>\$16,667</u>}</b>

## *Power Plus Economic Plans* sm

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This clearly reveals the fact that the tax aspects of a plan are significantly more important to the real rate of return vs. investment performance and fees, loads, etc.

# So how does it all work?

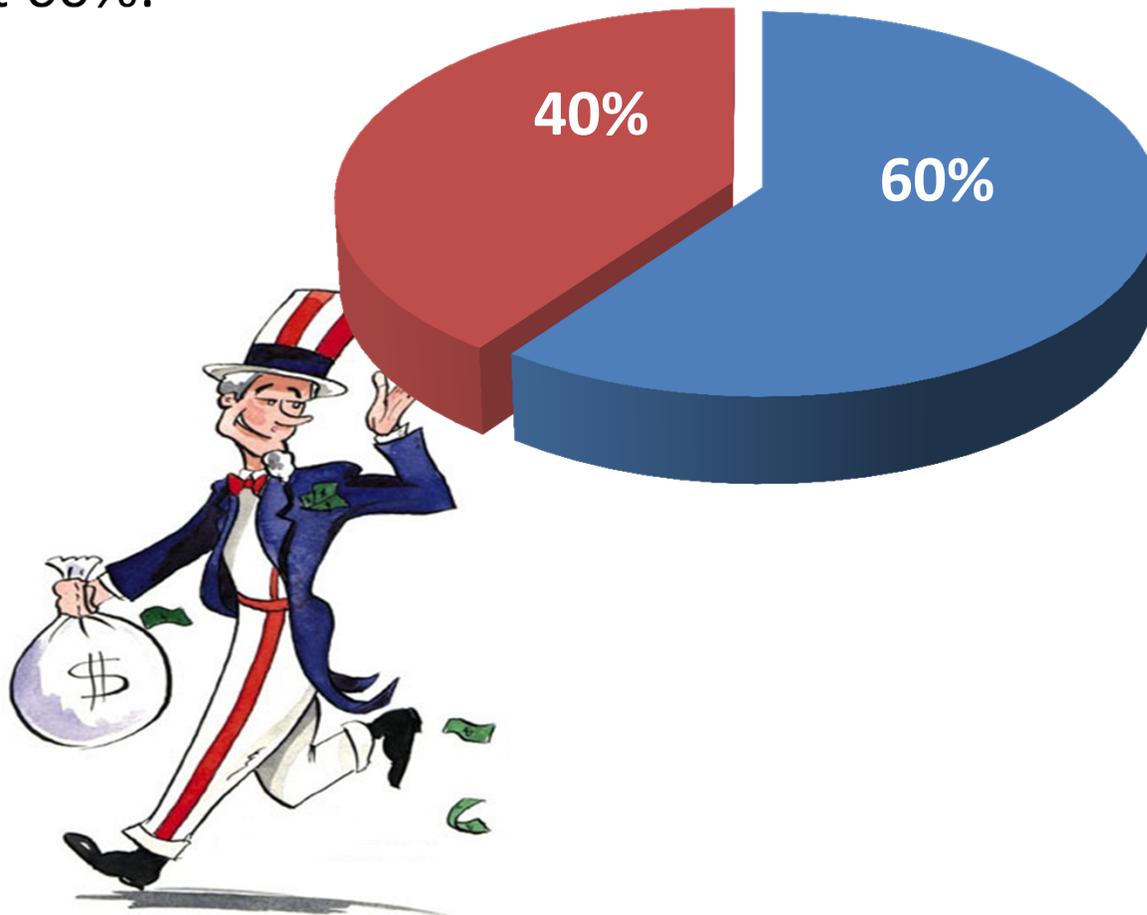
First off, what ever my company pays me is tax deductible to the business.



But...

We all know that Uncle Sam shares in our earning through income tax.

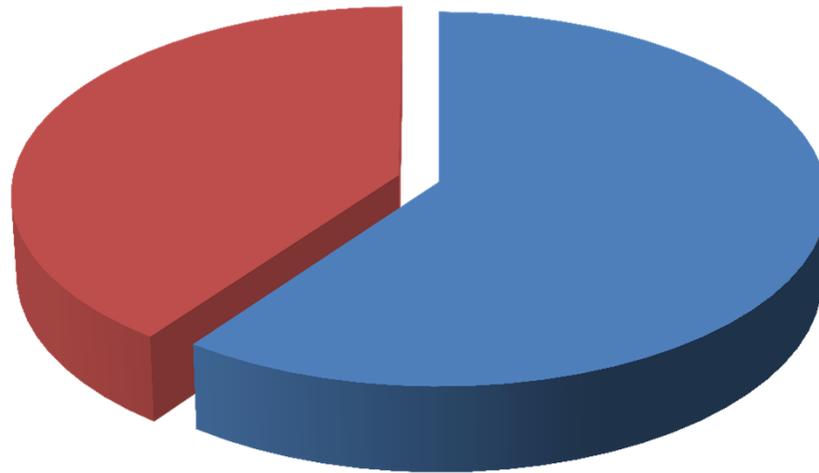
If I'm in a 40% tax bracket, Uncle Sam normally gets 40% and I get 60%.



So...

Before we can run with the money...

We need to pay our applicable taxes:



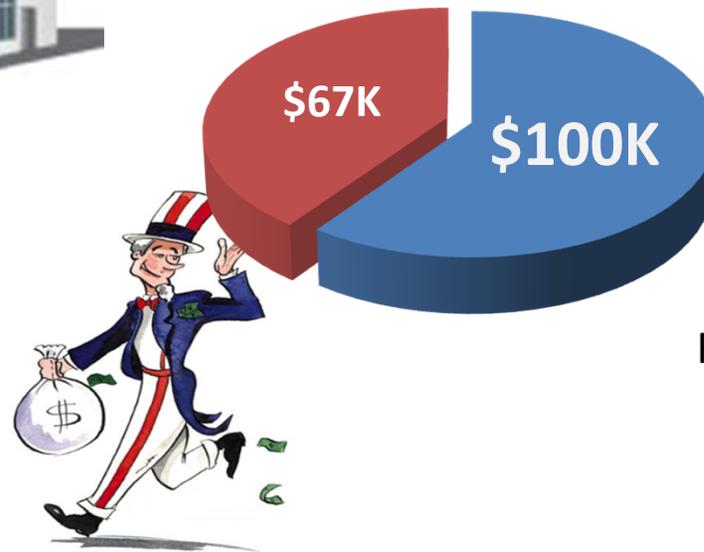
Now, Lets assume you want to invest a net of \$100,000

# Here's the bottom line:

Without Power Plans:



Business Must Pay:  
→ \$166,667



For You To Get:  
\$100,000

# With Power Plans sm

Power Plans reduces the amount needed from the business:

With:



Business Only Pays:  
→ **\$100,000**

And the business saves:  
**\$66,667!**



For You To Get:  
**\$100,000**

# *Power79 Plan<sub>sm</sub>*

The Cost of After Tax Capital

vs.

The Cost of Tax Deductible Capital

# Cost of After Tax Capital

**Gross Income Needed to Net: \$100,000**

# Cost of After Tax Capital

**Gross Income Needed to Net: \$100,000**

Assumed Tax Rate Percentage:

**40%**

Net Capital:

**\$100,000**

Actual Gross Capital Needed:

**\$166,667**

Just like we discovered with the “Peter Pan Investment Plan”, in a 40% tax bracket, the actual cost for \$100,000 is:



# Cost of After Tax Capital

**Gross Income Needed to Net: \$100,000**

Assumed Tax Rate Percentage: **40%**

Net Capital: **\$100,000**

Taxes on Net Capital: \$40,000

**Actual Gross Capital Needed: \$166,667**

Your actual tax due is:



# Cost of After Tax Capital

**Gross Income Needed to Net: \$100,000**

Assumed Tax Rate Percentage:

**40%**

Net Capital:

**\$100,000**

Taxes on Net Capital:

\$40,000

**Total Dollars Needed to Net 100K:**

**\$166,667**

Unlike your state incomes taxes,  
if applicable, federal income taxes  
are not tax deductible...

# Cost of After Tax Capital

**Gross Income Needed to Net: \$100,000**

Assumed Tax Rate Percentage: **40%**

Net Bonus: **\$100,000**

Taxes on Bonus: \$40,000

**Total Dollars Needed to Net Bonus: \$166,667**

Unlike your state incomes taxes, if applicable, Federal Income Taxes are not tax deductible...

Therefore, you actually get taxed twice!

# Cost of After Tax Capital

**Gross Income Needed to Net: \$100,000**

Assumed Tax Rate Percentage:

**40%**

Net Bonus:

**\$100,000**

Taxes on Bonus:

\$40,000

**Total Dollars Needed to Net Bonus:**

**\$166,667**

Unlike your state incomes taxes, if applicable, Federal Income Taxes are not tax deductible...

Therefore, you actually get taxed twice!

Why?

# Cost of After Tax Capital

**Gross Income Needed to Net: \$100,000**

Assumed Tax Rate Percentage: **40%**

Net Bonus: **\$100,000**

Taxes on Bonus: \$40,000

Gross Income Needed to Pay Taxes: **\$66,667**

**Total Dollars Needed to Net Bonus: \$166,667**

Unlike your state incomes taxes, if applicable, Federal Income Taxes are not tax deductible...

Therefore, you actually get taxed twice!

Because you have to earn \$66,667 to net the \$40,000.

# Cost of After Tax Capital

**Gross Income Needed to Net: \$100,000**

Assumed Tax Rate Percentage: **40%**

Net Bonus: **\$100,000**

Taxes on Bonus: \$40,000

Gross Income Needed to Pay Taxes: **\$66,667**

**Total Dollars Needed to Net Bonus: \$166,667**

Unlike your state incomes taxes, if applicable, Federal Income Taxes are not tax deductible...

Therefore, you actually get taxed twice!

Because you have to earn \$66,667 to net the \$40,000.

And you've ended up paying taxes twice, with an additional \$26,667 .

**The use of employee benefits plans typically provide meaningful tax relief.**

Health ins. – no imputed income for benefits

Pension Plans – Deductible, Deferred

Permanent Benefit Group Life – close cousin

## Qualified Pension Plan

## Permanent Benefit Group Life Plan

### Comparing Features and Benefits

- Tax Deductible funding
- Plan assets accumulate on a tax-deferred basis
- **Has a funding test** as part of its non-discrimination testing
- Income **distributions are fully taxable**
- Distributions are **subject to age based rules** and limitations
- Can co-exist with Group Life

- Tax Deductible funding
- Plan assets accumulate on a tax-deferred basis
- Plan must offer the same coverage options by type, but with **no funding test**
- **Income distributions can be tax-free** , via policy loans
- **No age based distribution rules** or restrictions
- Can co-exist with QPP

# *Power79 Plan<sub>sm</sub>*

## **Key Plan Benefits Summary for Business Owners:**

- Tax efficient capital transfer from your business to yourself
- No statutory funding maximums
- Plan assets grow without being subject to income taxation
- Accessibility to plan capital without age distribution rules
- Plan assets can be distributed income tax-free
- Excellent way to create and capitalize your own “private bank”
- The perfect solution to estate liquidity, without losing control